

Ellucian Partner Success Program

New Partner Request Instructions

Guidelines for membership

- Complete the online application and assessment process
- Have a strong Higher Education focus
- Have mutual customers with Ellucian
- Have higher education customers' references
- Demonstrate financial stability
- Have sufficient implementation and support services to meet customer needs
- Offer solutions that are complementary with Ellucian offerings
- Offer products, services, and/or hardware that extend and enhance Ellucian solutions
- Complete and maintain partner profiles



Steps:

COMPLETE THE ONLINE PARTNER SUCCESS REQUEST SURVEY

As a prospective partner, you will fill out an application that collects basic information about your business, which is then reviewed internally by Ellucian staff for a decision. We try to communicate decisions within 30 days of submission, but timing may vary based on the volume of applicants. We appreciate your patience as we consider your application, but feel free to contact us to check on status. Decisions are based on how well applicant companies and products fit with Ellucian Partner Program objectives, as well as their relevance to the higher education market.

- Please go to <http://www.ellucian.com/Partners> and click on “Get started”

Notification: Upon decision you will receive notice for both membership approvals and declines via email from community@ellucian.com.

ONCE APPROVED:

You will need to execute the agreed upon Terms and Conditions for your partnership with Ellucian and finish filling out the partner profile form. Execution of the Terms and Conditions constitutes a legally binding contract, and you should read it before clicking through to sign.

PLEASE DO NOT ACCEPT THE TERMS AND CONDITIONS IF YOU CANNOT MEET THE PROGRAM REQUIREMENTS.

COMPLETE PARTNER COMMUNITY PROFILE

The Partner Success Profile is a consolidation of your membership request survey and additional information. Non-confidential details will be exposed to Ellucian client communities, employee base, and used in Partner Success program marketing efforts.

PROGRAM PAYMENT

Payments due to enrollment to the program are based on the type of partnership. If an invoice is applicable then the terms are NET 30.

BENEFITS

There are many benefits to joining the Ellucian Partner Program. [Please follow this link to learn more.](#)

We look forward to serving the higher education market together. If you have questions or technical issues, please send an email to ask.bd@ellucian.com, resellers@ellucian.com, or servicespartners@ellucian.com