



Ellucian Management Consulting Services

Drive institutional goals and constituent expectations



With more than 1,400 unique deployments of Ellucian's cloud services and SaaS offerings, we are one of the largest providers of cloud-based solutions.

In this dynamic industry, it's easy to lose focus or stagnate—even for institutional leaders. Sometimes, it's difficult to prioritize resources or understand where to start. And in some cases, technologists and academics don't speak the same language when it comes to providing the support you need to advance your campus' academic mission.

We can help. Our expert consultants are uniquely qualified to catalyze positive change. They possess a triple blend of expertise none of our competitors can match—including technical knowledge, functional experience, and industry insights. That expertise is evident as they help you plan and implement technology-ready programs to support every stage of the student lifecycle. So whether your institution is preparing to implement a new constituent relationship management (CRM) system, migrating to a hybrid cloud or a full SaaS environment, or searching for ways to maximize existing technology investments, our team will help you design programs with measurable results that are right for you.

Lead a high-performing team

The Ellucian Management Consulting Services team combines strong knowledge of industry best practices and trends, the discipline of management consulting, and a keen understanding of Ellucian solutions

to help you achieve your goals. We provide strategic planning and advisory services focused on developing programs that encourage adoption to help you use your existing people, processes, and technology most effectively.

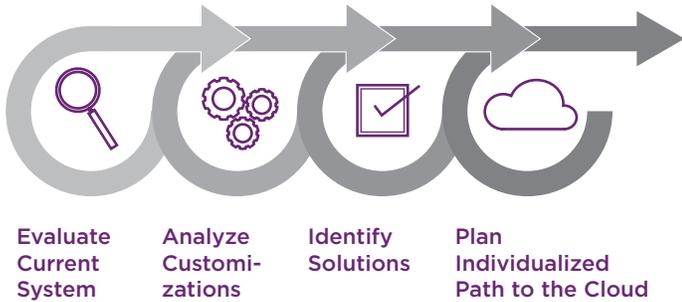
After engaging with Ellucian Management Consulting Services, you will have:

- A cloud strategy that is aligned to your institution's strategic objectives as well as a clearly defined path to the cloud
- Industry knowledge and best practices that inform and influence the development of technology-supported programs
- Product and vendor-agnostic guidance on current issues and challenges in higher education, specific to how they affect your institution

Design a cloud strategy

Transitioning to the cloud will help you save time, gain efficiencies, and deliver flexible, cost-effective services tailored to individual needs. A staged approach that maintains forward momentum while reaping the benefits of cloud services is key.

But where do you start? Our Cloud Fit Services help you identify and build an overall cloud strategy, evaluate your current system, and guide subsequent actions to ensure a successful migration. We offer an entire portfolio of on-premise, software-as-a-service (SaaS), and hybrid solutions that support your timeline. That means you'll get greater scalability, integration, ease-of-use, and rapid delivery options—and meet your goals faster.

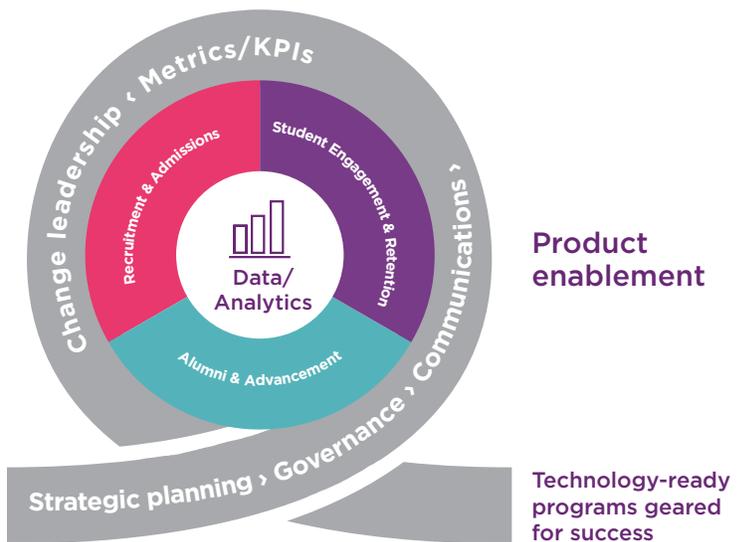


Use technology to support your student success programs

You've invested in technology, but are you using it to its fullest capacity? Are the people that will be affected by it ready to use it? You have programs in place, but are they working effectively? Before you make any technology decisions, you need to make sure your campus is clear on what it expects to gain from the software, that those expectations are realistic, and that everyone is on board and aligned. As part of a company with more than 40 years of dedicated experience serving higher education around the globe, our consultants bring industry expertise and Ellucian-backed product knowledge to every engagement. We'll help you minimize risk and maximize return on investment by taking you through the critical steps for success—strategic planning, setting metrics for success and establishing a baseline, consensus-building, communications, governance, and change leadership. Then, we'll help you establish a roadmap for implementing technology-ready programs geared for success.

Understand the industry to overcome challenges

Our Management Consulting team helps you identify initiatives with the highest potential for influence on your organization as well as interpret industry trends through your campus lens to pinpoint opportunities for innovation. We'll help you execute programs successfully so you achieve your intended outcomes and associated measures of success. Our accomplished, skilled, and qualified consultants understand the complex nature of change management in higher education. Because they are well versed in higher education issues and aspirations, strategic planning, and aligning campuses with industry trends, our consultants understand the unique challenges that leaders experience when they want to launch transformational programs on campus. Our skills can help you lead and communicate change, build consensus on campus, and ultimately improve the successful uptake of new initiatives. In addition, we help you examine how change will affect your campus so that you can plan ahead to address the consequences of that change.



ABOUT ELLUCIAN

Ellucian is the world's leading provider of software and services higher education institutions need to help students succeed. More than 2,400 institutions in 40 countries rely on Ellucian to help enable the mission of higher education for over 18 million students. **Visit Ellucian at www.ellucian.com.**