

Top 5 Challenges for Australian Independent Providers and how **Ellucian Quercus** can help

Increasing regulatory demands

Rising student expectations

Maintenance costs

Disparate systems

Data integrity

Keeping pace with change

Today's higher education landscape poses a number of challenges to institutions, both large and small. At Ellucian, we understand these challenges and how critical business continuity and resilience is—especially for institutions with finite resources. Here's how we can help address these needs.

1



CHALLENGE
Engaging students remotely with finite resources

SOLUTION
Agility and security powered by SaaS

Built on industry-leading cloud technology from Amazon Web Services (AWS), Quercus provides your institution with the flexibility to adapt to ever-changing needs and work in more agile ways. With increasing demand for more online and remote access, Quercus ensures you're able to engage with your students wherever they are, while helping to conserve your finite resources. You will also get peace of mind with the convenience and savings of software-as-a-service (SaaS) delivery and the strength and security of AWS.

2



CHALLENGE
Meeting regulatory demands

SOLUTION
Australia-specific reporting and compliance

Designed to align closely with HESA ACT 2003 and VET Student Loans Act 2016, Quercus makes it easy to file your returns in line with statutory requirements. From TCSI, AVETMISS and PRISMS, you will benefit from integrated, automatically synchronised data and software updates that reflect the latest changes to reporting requirements—giving your institution the flexibility it needs to adapt to ever-changing demands.

3



CHALLENGE
Delivering a competitive edge

SOLUTION
A modern, connected experience

In today's crowded higher education market, it's essential to stand out. In a tech-savvy world, students and staff alike want seamless, instant access to the information they need every day. With Quercus, your prospective and current students will enjoy a more connected online experience—an important differentiator. Your staff will benefit from mobile access, automated processes and integrated, up-to-date information, creating value fast for your users who will appreciate a more modern and agile way of working—and ultimately support your institution to grow and thrive.

4



CHALLENGE
Seeing a rapid return on investment

SOLUTION
An out-of-the-box solution with quick implementation

Get fast results and greater time to value with our accelerated, cloud-based implementation approach. Depending on institutional priorities, some customers are able to go live within 12 weeks—without sacrificing quality. That means that in just a few months, you can gain access to your student data and reporting at the click of a button—freeing your staff from manual entry and spreadsheets and giving them more time for strategic and student-focused work.

5



CHALLENGE
Finding a partner who understands your needs

SOLUTION
A supportive community of higher education experts and peers

Access the knowledge and experience of our dedicated project managers, specialists and flexible remote services—all with many years of experience in helping institutions like yours thrive. You will also become part of our rapidly growing, large user community and benefit from this collaborative culture through user groups, forums, workshops and events.