

# Top 5 Challenges for U.K. Independent Providers

## and how Ellucian Quercus can help

Increasing regulatory demands

Rising student expectations

Maintenance costs

Disparate systems

Data integrity

Keeping pace with change

Today's higher education landscape poses a number of challenges to institutions, and independent providers are not exempt. We understand these challenges and we've developed a solution specifically to address your needs.

### CHALLENGE

Accessing the latest technology with finite resources

### SOLUTION

SaaS delivery plus the power of AWS



Built on industry-leading cloud technology from Amazon Web Services (AWS), Quercus lets you ensure the integrity of your data while helping you conserve your resources. It offers the best of both worlds: the convenience and savings of software-as-a-service (SaaS) delivery and the strength and security of AWS. You'll get managed upgrades three times a year, without expensive IT infrastructure to purchase or maintain. You will also get peace of mind with backup and disaster recovery and resilience during peak times like registration.

### CHALLENGE

Meeting regulatory demands

### SOLUTION

U.K. specific reporting and compliance capabilities



Designed to align closely with U.K. higher education policy, Quercus makes it easy for you to file your returns in line with statutory requirements. From HESA, UCAS and SFE to GDPR, you will benefit from integrated, automatically synchronised data and software updates that reflect the latest changes to reporting requirements—giving your institution the flexibility it needs to adapt to ever-changing demands.

### CHALLENGE

Delivering a consistent, responsive user experience

### SOLUTION

A clean, intuitive solution



In today's tech-savvy world, students and staff alike want seamless, instant access to the information they need every day. Your prospective and current students will enjoy a more connected online experience—an important differentiator in today's crowded higher education market. Your staff will also benefit from Quercus' mobile access, automated processes and integrated, up-to-date information. All your users will appreciate the user-friendly, agile way of working.

### CHALLENGE

Seeing a rapid return on investment

### SOLUTION

An out-of-the-box solution with quick implementation



Get fast results and greater time to value with our accelerated, cloud-based implementation approach. Depending on institutional priorities, some customers are able to go live within 12 weeks—without sacrificing quality. That means that in just a few months, you can gain access to your student data and reporting at the click of a button—freeing your staff from manual entry and spreadsheets and giving them more time for strategic and student-focused work.

### CHALLENGE

Finding a technology partner that understands your needs

### SOLUTION

A supportive community of higher education experts and peers



Access the knowledge and experience of our dedicated project managers, specialists and flexible remote services—all with many years of experience in helping institutions like yours thrive. You will also become part of our rapidly growing, large user community and benefit from this collaborative culture through user groups, forums, workshops and events.



Ellucian is the world's leading provider of software and services that power the essential work of colleges and universities. Visit us at: [www.ellucian.com/quercus](http://www.ellucian.com/quercus) to get started today.