



# Foster a grants culture with a dedicated advisor

An institution's capacity to generate grant revenue can make a big difference in its ability to prioritize and fund key initiatives. Institutions must invest in the expertise, time, and resources to support the full spectrum of grant activity in order to win and sustain meaningful funding and grow a grants culture.

## Guidance throughout the grants lifecycle

Our grant advisors can provide you with pre- and post-award grant management support encompassing the full grants lifecycle. With our dedicated experts, you will gain the proactive guidance and support you need to develop your grants strategy, execute your plan, and sustain your grants programs.



"The Ellucian Grants Services team provided the expertise we needed to confidently navigate a grant appeal process. Together, we crafted an appropriate response that resulted in revised scores and a \$1.1 million grant award!"

**EDWIN CRAFT,**  
Chief Information Officer, Delta State University



## ✓ What we do

- Conduct regular meetings including an annual onsite visit
- Assess your institution's goals, priorities, capacity, and financial implications of grant applications and potential awards
- Assist in aligning grant development activities with the strategic priorities of the institution
- Review and interpret requests for proposals and grant award notices
- Guide the alignment of grant project components with funder requirements
- Monitor and interpret compliance and reporting communications and requests from funders
- Provide technical guidance on post-award compliance management



Visit us at **ellucian.com/solutions/grants-services** to learn more.

## ✓ What you get

- A dedicated grants advisor that provides support on grant development and management activities
- A clear articulation of your strategic goals, priorities, and processes related to grant development and management
- A support and success plan aligned to your goals and objectives
- Technical assistance to address challenges as they arise
- Guidance on federal, state, and foundation grant application guidelines and funder requests
- Ad-hoc funding opportunity alerts for new programs and programs of interest to your institution
- Quarterly publication of relevant current grant news, issues, and policies



Charting the digital future of higher education with cloud-ready technology solutions and services, Ellucian serves more than 2,700 customers and 20 million students in over 50 countries. To find out what's next in higher education solutions and services, visit **Ellucian** at [www.ellucian.com](http://www.ellucian.com).