



SOLUTION SHEET

Ellucian Grants Services

Find, secure, and manage grant funding to advance student and institutional success.

Institutions today are faced with a myriad of fiscal and operational challenges resulting from the pandemic. Combined with increased competition for tuition revenue, many institutions are left struggling to fund critical student success initiatives. That's why it's more important than ever to develop alternative funding streams. Grants are a great potential source of funding, but transforming grants into a meaningful revenue stream requires significant time and effort.

When building a grants infrastructure, you should:

- Understand the grants landscape
- Develop your grants strategy
- Design projects worth funding
- Demonstrate and communicate results
- Mitigate risk through ongoing compliance monitoring

A strategic approach to grant applications and proposals

Rockland Community College partnered with Ellucian to expand and enhance their grant function and optimize grant application processes. As a result, Rockland Community College won over \$7.3 million in two years, including two Title V Developing Hispanic Serving Institutions Program awards.

“Engaging in the departmental strategic planning process enabled us to develop a process road map for creating an institutional culture that values accountability and execution based on deep stewardship of our work through structured intentional collaboration.”

DR. MICHAEL BASTON
President, Rockland Community College

A comprehensive method for building and supplementing grant capacity

Partner with Ellucian Grants Services to enhance your grants capacity and advance student and institutional success. Our grants specialists are specifically focused on the needs of higher education and are experienced in serving institutions of all sizes and types. Our services encompass the full grants life cycle and can be tailored to build and supplement your institution's grant capacity.

Organizational development

From grant program support to establishing a centralized grants office, we can help assess your institution's capabilities and create a roadmap for success.

Applications and proposals

Our team of grants experts can help you design programs and applications that align with funder interests and state or federal requirements—for both public and private grants.

Compliance monitoring and evaluation

We can help you manage all aspects of grant funding, from compliance evaluation, to instilling project directors with the information and confidence they need to succeed.

Proven Success with Ellucian Grants Services

- **195M+** awarded to client institutions to date
- **\$10–\$20** in ROI for every dollar spent
- **180+** years of collective grants expertise



For more information, visit ellucian.com/services